

**MANITOBA AGRICULTURAL MUSEUM**

**AUSTIN, MANITOBA**

**DECEMBER 31, 2019**

# MANITOBA AGRICULTURAL MUSEUM

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December 31, 2019

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## **Independent Auditor's Report**

To the Members of;  
Manitoba Agricultural Museum

### **Qualified Opinion**

We have audited the accompanying financial statements of the Manitoba Agricultural Museum, which comprise the balance sheet as at December 31, 2019, and the statements of revenue and expenditures, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Manitoba Agricultural Museum as at December 31, 2019, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not for profit organizations.

### **Basis for Qualified Opinion**

In common with many not for profit organizations, the Manitoba Agricultural Museum derives revenue from the general public in the form of donations and fundraising the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Manitoba Agricultural Museum. Therefore, we were not able to determine whether any adjustments might be necessary to donations and fundraising, excess of revenue over expenditures, and cash flows from operations for the years ended December 31, 2019 and 2018, current assets as at December 31, 2019 and 2018, and net assets as at January 1 and December 31 for both the 2019 and 2018 years. The audit opinion on the financial statements for the year ended December 31, 2018 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our Qualified opinion.

### **Other Matters**

The financial statements of the Manitoba Agricultural Museum for the year ended December 31, 2018 were audited by another auditor who expressed a modified opinion on those statements on March 15, 2019.

### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not for profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Manitoba Agricultural Museum's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on Manitoba Agricultural Museum's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause Manitoba Agricultural Museum to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

*Reid & Miller*

March 11, 2020  
Winnipeg, Manitoba

Chartered Professional Accountants Inc.

# MANITOBA AGRICULTURAL MUSEUM

## BALANCE SHEET

AS AT DECEMBER 31

	2019	2018
	\$	\$
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash	199,695	179,500
Short-term investment	52,593	60,196
Accounts receivable	15,457	37,099
Prepaid expenses	18,108	12,080
	<u>285,853</u>	<u>288,875</u>
<b>TANGIBLE CAPITAL ASSETS (note 3)</b>	2,089,027	2,109,556
<b>LONG TERM INVESTMENTS (note 4)</b>	-	57,308
	<u>2,374,880</u>	<u>2,455,739</u>
<b>LIABILITIES</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued liabilities	28,371	18,102
Due to government agencies	1,085	2,500
Deferred revenue	1,075	75
Callable debt (note 6)	21,036	25,778
	<u>51,567</u>	<u>46,455</u>
<b>DEFERRED CONTRIBUTIONS RELATED TO CAPITAL ASSETS (note 5)</b>	112,750	119,128
	<u>164,317</u>	<u>165,583</u>
<b>NET ASSETS</b>		
<b>UNRESTRICTED NET ASSETS</b>	15,553	45,216
<b>INVESTMENT IN CAPITAL ASSETS</b>	1,976,277	1,990,428
<b>INTERNALLY RESTRICTED NET ASSETS (note 12)</b>	218,733	254,512
	<u>2,374,880</u>	<u>2,455,739</u>

Approved on Behalf of the Board

  
\_\_\_\_\_  
Director

  
\_\_\_\_\_  
Director

The accompanying notes are an integral part of these financial statements

# MANITOBA AGRICULTURAL MUSEUM

## STATEMENT OF OPERATIONS

FOR THE YEAR ENDED DECEMBER 31

	2019	2018
	\$	\$
<b>REVENUE</b>		
Admissions	147,637	177,727
Campground fees	45,105	41,437
Donations and sponsorships	47,917	52,074
Food and beverage services	65,591	65,876
Fundraising and events	50,142	46,121
Gift shop	18,658	19,843
Grants ( <i>note 8</i> )		
Government of Canada	22,684	2,960
Province of Manitoba	73,183	64,706
Other	19,626	10,000
Investment and interest income		-
Investment and bank interest	2,355	2,784
Endowment fund income	5,695	4,512
Memberships	18,440	17,820
Rental income	29,202	30,482
	<u>546,235</u>	<u>536,342</u>
<b>EXPENDITURE</b>		
Advertising	23,078	16,257
Collections		
Artifacts	21,996	12,250
Village	18,798	2,464
Food and beverage services	30,313	30,914
Fundraising and events	133,863	122,789
Fuel, oil and gas	17,549	16,332
Gift shop	11,497	11,011
Insurance	18,449	15,302
Interest and bank charges	3,644	3,964
Marketing and outreach	16,964	7,645
Office and administration	13,861	17,018
Prizes awarded	1,874	2,595
Professional fees	13,369	12,609
Rental	9,343	9,447
Repairs		-
Machinery	12,042	10,010
Operations and supplies	22,680	14,223
Utilities	36,822	35,895
Wages and benefits	150,039	119,447
	<u>556,181</u>	<u>460,172</u>
<b>EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURE BEFORE AMORTIZATION</b>	(9,946)	76,170
<b>AMORTIZATION</b>		
Amortization	60,170	47,979
Amortization of deferred contributions	(6,378)	(8,432)
	<u>53,792</u>	<u>39,547</u>

The accompanying notes are an integral part of these financial statements

# MANITOBA AGRICULTURAL MUSEUM

## STATEMENT OF OPERATIONS

FOR THE YEAR ENDED DECEMBER 31

	2019	2018
	\$	\$
<b>EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURE BEFORE OTHER ITEMS</b>	<u>(63,738)</u>	<u>36,623</u>
<b>OTHER ITEMS</b>	-	-
Contribution to North Norfolk Foundation	(11,000)	(21,000)
Non monetary donations	-	36,700
	<u>(11,000)</u>	<u>15,700</u>
<b>EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURE</b>	<u><u>(74,738)</u></u>	<u><u>52,323</u></u>

The accompanying notes are an integral part of these financial statements

Reid & Miller Chartered Professional Accountants Inc.

**MANITOBA AGRICULTURAL MUSEUM****STATEMENT OF CHANGES IN NET ASSETS**

	Year Ended December 31				
	Internally restricted net assets	Investment in capital assets	Unrestricted net assets	2019 Total	2018 Total
	\$	\$	\$	\$	\$
<b>NET ASSETS</b>					
<b>Balance, beginning of year</b>	254,512	1,990,428	45,216	2,290,156	2,237,833
<b>Prior period adjustment</b>	-	-	(4,855)	(4,855)	-
<b>Balance, beginning of year, as restated</b>	254,512	1,990,428	40,361	2,285,301	2,237,833
<b>Excess (deficiency) of revenue over expenditure</b>	-	(53,792)	(20,946)	(74,738)	52,323
<b>Purchase of capital assets</b>	-	39,641	(39,641)	-	-
<b>Internal transfers</b>	(35,779)	-	35,779	-	-
<b>Balance, end of year</b>	<u>218,733</u>	<u>1,976,277</u>	<u>15,553</u>	<u>2,210,563</u>	<u>2,290,156</u>

The accompanying notes are an integral part of these financial statements



# MANITOBA AGRICULTURAL MUSEUM

## STATEMENT OF CASH FLOWS

	Year Ended December 31	
	2019	2018
	\$	\$
<b>CASH PROVIDED BY (USED FOR) THE FOLLOWING ACTIVITIES</b>		
<b>OPERATING</b>		
Excess (deficiency) of revenue over expenditure for the year	(74,738)	52,323
Items not affecting cash:		
Amortization	60,170	47,979
Amortization of deferred contributions	(6,378)	(8,432)
	<u>(20,946)</u>	<u>91,870</u>
Net changes in non-cash working capital affecting operations ( <i>note 9</i> )	<u>85,524</u>	<u>(12,016)</u>
	<u>64,578</u>	<u>79,854</u>
<b>FINANCING</b>		
Repayment of callable debt	<u>(4,742)</u>	<u>(4,594)</u>
<b>INVESTING</b>		
Purchase of tangible capital assets	(39,641)	(132,162)
Purchase of investments	-	(56,877)
Increase in deferred contributions related to capital assets	-	2,500
	<u>(39,641)</u>	<u>(186,539)</u>
<b>INCREASE (DECREASE) IN CASH RESOURCES</b>	20,195	(111,279)
<b>CASH RESOURCES, BEGINNING OF YEAR</b>	<u>179,500</u>	<u>290,779</u>
<b>CASH RESOURCES, END OF YEAR</b>	<u>199,695</u>	<u>179,500</u>

The accompanying notes are an integral part of these financial statements

# MANITOBA AGRICULTURAL MUSEUM

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2019

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### 1. PURPOSE OF ORGANIZATION

Manitoba Agricultural Museum Inc. (the organization) is a local organization, operating an agricultural museum and an annual reunion and rodeo. The organization is incorporated under the Manitoba Corporations Act as a not-for-profit organization, and is a registered charity under subsection 149 (1)(1) of the Income Tax Act.

### 2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian Accounting Standards for not-for-profit organizations. Outlined below are those policies considered particularly significant for the organization.

#### a) REVENUE RECOGNITION

The organization follows the deferral method of accounting for contributions.

Unrestricted donations, user fee contributions and other income are recognized as revenue when received or receivable if the amount received can be reasonably estimated and collection is reasonably assured.

The organization recognizes revenue from the museum, rodeo and reunion when it has persuasive evidence that the service has been provided to the patron and collection is reasonably assured.

The organization recognizes revenue from grants and donations when they are fixed or determinable and collection is reasonably assured.

Restricted contributions related to expenses of future periods are deferred and recognized as revenue in the year in which the related expenses are incurred.

Restricted contributions for the purchase of tangible capital assets that will be amortized have been deferred and will be recognized as revenue on the same basis as the amortization expense related to the acquired tangible capital asset.

#### b) MEASUREMENT UNCERTAINTY

When preparing financial statements according to Canadian accounting standards for not-for-profit organizations, the organization makes estimates and assumptions relating to reported amounts of revenue and expenses, reported amounts of assets and liabilities and disclosure of contingent assets and liabilities.

Management's assumptions are based on a number of factors, including historical experience, current events and actions that the organization may undertake in the future, and other assumptions that we believe are reasonable under the circumstances. Actual results could differ from those estimates under different conditions and assumptions. Estimates were used when accounting for certain items, such as the useful lives of capital assets and impairment of long-lived assets.

#### c) CASH AND CASH EQUIVALENTS

Cash equivalents are comprised of highly liquid investments with maturities of three months or less from the date of acquisition.

#### d) INVENTORY

The organization has elected to expense gift shop inventory in the year purchased.

# MANITOBA AGRICULTURAL MUSEUM

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2019

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### 2. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### e) TANGIBLE CAPITAL ASSETS

Tangible capital assets are recorded at cost. Amortization is provided using methods and rates intended to amortize the cost of assets over their estimated useful lives. Betterments that extend the useful life of the tangible capital asset are capitalized.

Contributed tangible capital assets are recorded at fair value at the date of contribution, unless fair value is not determinable in which case contributed tangible capital assets are recorded at nominal value at the date of contribution.

Amortization based on the estimated useful life of the asset is calculated as follows:

	<u>Method</u>	<u>Rate</u>
Buildings	straight line	5% % per annum
Automotive	straight line	15 % per annum
Computer equipment	straight line	15 % per annum
Campground	straight line	5 % per annum
Equipment and furniture	straight line	10 % per annum
Fencing	straight line	5 % per annum
Furniture and fixtures	straight line	10 % per annum
Grandstand and rodeo	straight line	5 % per annum
Paving and landscaping	straight line	5 % per annum
Signs	straight line	10 % per annum
Water and sewage system	straight line	5 % per annum

#### f) COLLECTIONS

The organization holds historical agricultural collection items. Some of the significant items include antique tractors and farm machinery, a rare steam engine and other engines, blacksmith tools and books. During the year, the organization received no donations of antiques (\$36,700 in 2018). There were no collections items disposed of in 2019 (\$Nil in 2018).

The organization's collections are capitalized in the statement of financial position but are not subject to amortization. Contributions of collection items are reported as revenue and an increase to tangible capital assets at their fair value. When fair value cannot be determined, the contribution is recognized at a nominal value.

# MANITOBA AGRICULTURAL MUSEUM

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2019

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### 2. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### g) FINANCIAL INSTRUMENTS

##### **Measurement of financial instruments**

The organization initially measures its financial assets and financial liabilities at fair value adjusted by, in the case of a financial instrument that will not be measured subsequently at fair value, the amount of transaction costs directly attributable to the instrument.

The organization subsequently measures all its financial assets and financial liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the statements of operations in the period incurred. Financial assets measured at amortized cost include cash, amounts receivable and fixed income investments.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities. Financial assets measured at fair value include equity instruments that are quoted in an active market.

The fair values of investments quoted in an active market are determined by reference to the latest closing transactional net asset value of each respective investment.

##### **Impairment**

At the end of each reporting period, the organization assesses whether there are any indications that a financial asset measured at amortized cost may be impaired. Objective evidence of impairment includes observable data that comes to the attention of the organization, including but not limited to the following events: significant financial difficulty of the issuer; a breach of contract, such as a default or delinquency in interest or principal payments; or bankruptcy or other financial reorganization proceedings.

When there is an indication of impairment, the organization determines whether a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset.

#### h) CONTRIBUTED SERVICES AND MATERIALS

Volunteers contribute many hours per year to assist the organization in carrying out its activities. Due to the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

# MANITOBA AGRICULTURAL MUSEUM

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2019

### 3. TANGIBLE CAPITAL ASSETS

	2019			2018		
	Accumulated		Balance	Accumulated		Balance
	Cost	Amortization		Cost	Amortization	
	\$	\$	\$	\$	\$	\$
Land	31,000	-	31,000	31,000	-	31,000
Buildings	1,319,924	1,097,403	222,521	1,319,924	1,064,359	255,565
Collection-Antiques	1,567,308	-	1,567,308	1,567,308	-	1,567,308
Automotive	87,339	78,821	8,518	87,339	75,229	12,110
Computer equipment	18,625	17,084	1,541	18,625	16,640	1,985
Campground	117,872	26,218	91,654	117,872	20,121	97,751
Equipment and furniture	67,472	54,899	12,573	59,952	53,825	6,127
Fencing	70,788	68,543	2,245	70,788	67,125	3,663
Furniture and fixtures	21,906	18,692	3,214	21,906	18,013	3,893
Grandstand and rodeo	292,960	193,303	99,657	292,960	181,376	111,584
Paving and landscaping	8,860	-	8,860	-	-	-
Signs	16,770	16,691	79	16,770	16,108	662
Water and sewage system	93,134	53,277	39,857	69,873	51,965	17,908
	<u>3,713,958</u>	<u>1,624,931</u>	<u>2,089,027</u>	<u>3,674,317</u>	<u>1,564,761</u>	<u>2,109,556</u>

### 4. LONG TERM INVESTMENTS

	2019	2018
	\$	\$
Stride Credit Union GIC- Foundation fund; interest at 2.2%, due November 2020	-	57,308

### 5. DEFERRED CONTRIBUTIONS RELATED TO CAPITAL ASSETS

Deferred contributions related to capital assets for the Grand Stand Roof represents the unamortized portion of contributed capital assets and restricted contributions used to purchase capital assets.

The changes in the deferred contributions balance for the year are as follows:

	2019	2018
	\$	\$
Beginning balance	119,128	125,060
Restricted contributions	-	2,500
Less: amortization included in income	(6,378)	(8,432)
	<u>112,750</u>	<u>119,128</u>

**MANITOBA AGRICULTURAL MUSEUM**  
**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2019

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**6. CALLABLE DEBT**

	<u>2019</u>	<u>2018</u>
	\$	\$
Stride Credit Union loan, authorized to a maximum of \$50,000; interest charged monthly at prime plus 1.25% (5.2%: 2019); matures 2022; secured by general security agreement	<u>21,036</u>	<u>25,778</u>

**7. FINANCIAL INSTRUMENTS**

The organization is exposed to different types of risks in the normal course of its operations, including credit risk and market risk. The organization's objective in risk management is to optimize the risk return trade-off, within set limits, by applying integrated risk management and control strategies, policies and procedures throughout the organization's activities.

The organization's financial instruments consist of cash and cash equivalent, amounts receivable, investments, accounts payable and accrued liabilities and callable debt. Unless otherwise noted, it is management's opinion that the organization is not exposed to significant credit, interest rate, liquidity, or market (other price) risks arising from these financial instruments. Market risks result from changes in interest rates, exchange rates of foreign currencies and market prices of financial instruments.

**Credit risk**

Credit risk is the risk that one party to a financial instrument fails to discharge an obligation and causes financial loss to another party. The carrying amount of financial assets represents the maximum credit exposure. The organization's exposure to credit risk consists principally of cash and cash equivalents, investments and accounts receivable. The organization maintains cash and cash equivalents with reputable and major financial institutions. The investments include investments issued by high-credit quality financial institutions. Management considers the risk of non-performance of these instruments to be remote.

**Interest rate risk**

Interest rate risk is the risk that the fair value of future cash flows of the financial instrument will fluctuate because of changes in the market interest rates. The Organization is not exposed to significant interest rate risk as although its callable debt and line of credit are at variable rates, the line of credit was unutilized at December 31, 2019 and 2018

**Market risk**

Market risk is the risk that changes in market prices, such as interest rates and foreign exchange rates, will affect the organization's income or the fair value of its financial instruments. The organization purchases low risk fixed interest guaranteed investments and has limited dealings in a foreign currency, therefore the risk is remote.

**MANITOBA AGRICULTURAL MUSEUM**  
**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2019

**8. GRANTS**

	2019	2018
	\$	\$
Government of Canada		
Building Communities Through Arts and Heritage	12,500	-
Canada Summer Jobs	10,184	2,960
	<u>22,684</u>	<u>2,960</u>
Province of Manitoba		
Community Festivals and Events	7,093	6,906
Building Sustainable Communities	5,689	-
Green Team	1,951	-
Heritage Grant Project	650	-
Manitoba Liquor and Lotteries	2,000	2,000
Manitoba Signature Museums	55,800	55,800
	<u>73,183</u>	<u>64,706</u>
Other		
Austin and Area Lions	1,350	-
Manitoba Metis Federation	3,276	-
Municipality of North Norfolk	10,000	10,000
North Norfolk Foundation	5,000	-
	<u>19,626</u>	<u>10,000</u>

**9. CASH FLOW STATEMENT**

	2019	2018
	\$	\$
Net changes in non-cash working capital affecting operations		
Short-term investment	60,056	(60,196)
Accounts receivable	21,642	51,020
Prepaid expenses	(6,028)	815
Accounts payable and accrued liabilities	10,269	7,470
Due to government agencies	(1,415)	2,500
Deferred revenue	1,000	(13,625)
	<u>85,524</u>	<u>(12,016)</u>

**10. COMPARATIVE FIGURES**

Certain of the comparative figures have been reclassified to conform to the current years presentation.

Prior period of adjustment has been made for Accrued interest receivable recorded in the prior year of \$4,855.28.

The investments have decreased by \$4,855.28 and Unrestricted net assets have decreased by \$4,855.28

# MANITOBA AGRICULTURAL MUSEUM

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2019

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### 11. LINE OF CREDIT

The organization has obtained an operating line of credit from the Stride Credit Union to a maximum of \$135,000. Interest is charged monthly at prime plus 1.25%. (5.2%: 2019). The line of credit is secured by a general security agreement. The line of credit was unutilized as at December 31, 2019 and 2018.

### 12. INTERNALLY RESTRICTED NET ASSETS

The Board of Directors internally restricted net assets stipulating that these net assets be used for a specific purpose. These internally restricted amounts are not available for other purposes without approval by the Board of Directors.

The internally restricted net assets are comprised of the following cash, short term investments and long term investments:

	<u>2019</u>	<u>2018</u>
	\$	\$
Reunion Reserve fund	60,213	60,251
Foundation fund	53,966	53,957
Lottery fund	3,722	3,720
Sawyer Massey Restoration fund	1,525	3,512
Volunteer Campground fund	4,105	4
Capital fund	1,869	1,868
Restoration fund	21,698	21,872
Public Campground	43,947	57,434
Roof Restoration fund	-	500
Village fund	9,028	5,973
Other	750	4,855
Heritage Harvest	5,109	5,104
Signature Museums	4,782	27,449
Cenntenial Building Project	8,019	8,013
	<u>218,733</u>	<u>254,512</u>



# MANITOBA AGRICULTURAL MUSEUM

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2019

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### 13. PERMANENT ENDOWMENTS

The North Norfolk Foundation Inc. has four permanent endowment funds made up of qualifying gifts from the general public and stretch contributions from the program in accordance with an approved formula; and the ownership of all contributions of money now and thereafter deposited shall be vested with the North Norfolk Foundation Inc. and are irrevocable. The Winnipeg Foundation has invested these funds in the Consolidated Trust Funds in perpetuity in an agreement with the North Norfolk Foundation.

As the organization does not have control over these permanent funds, they are not reported in the financial statements of the organization.

These assets provide an annual revenue disbursement to support museum operations and artifacts as outlined in the fund agreements.

General Fund – Established in 2017, revenue disbursements are allocated at the discretion of the Board of Directors to support museum operations.

Contributions made during 2019 are \$NIL; Income earned during year - \$986 (2018 - \$996); Estimated market value on December 31, 2019 \$22,825.

Heritage Fund - Established in 2018, revenue disbursements are allocated at the discretion of the Board of Directors to support museum operations and artifacts. Contributed capital raised by the museum for the fund is matched by Government of Manitoba investment grants on a 2:1 basis.

Contributions made during 2019 are \$21,296; Income earned during year - \$1,191; (2018 - \$660) Estimated market value on December 31, 2019 \$49,106.

Artifacts Fund - Established in 2017, revenue disbursements are allocated at the discretion of the Board of Directors the acquisition, interpretation and preservation of artifacts.

Contributions made during 2019 are \$NIL; Income earned during year - \$2,284 (2018 - \$2,300); Estimated market value on December 31, 2019 \$53,087.

Arts Stabilization Fund - Established in 2010 through a contribution from the Manitoba Arts Stabilization Council, revenue disbursements are allocated at the discretion of the Board of Directors to support organizational capacity building and Information Technology Upgrades.

Contributions made during 2019 are \$NIL; Income earned during year - \$576 (2018 - \$558) 2018; Estimated market value on December 31, 2019 \$13,502.

The above policy reduces the interest rate, credit, and foreign currency risk to the Manitoba Agricultural Museum Inc.

# MANITOBA AGRICULTURAL MUSEUM

## MUSEUM

### SCHEDULE OF OPERATIONS

	Year Ended December 31	
	2019	2018
	\$	\$
<b>REVENUE</b>		
Admissions	6,026	14,227
Campground fees	25,272	21,970
Donations and sponsorships	16,327	13,709
Gift shop	18,658	19,843
Grants <i>(note 8)</i>		
Government of Canada	10,184	2,960
Province of Manitoba	64,090	55,800
Other	19,626	10,000
Fundraising and events	35,040	32,101
Investment and interest income		-
Investment and bank interest	2,355	2,784
Endowment fund income	5,695	4,512
Memberships	18,440	17,820
Rental income	6,569	10,217
	<u>228,282</u>	<u>205,943</u>
<b>EXPENDITURE</b>		
Collections		-
Artifacts	21,996	12,250
Village	18,798	2,464
Fundraising and events	12,568	10,976
Fuel, oil and gas	7,968	7,306
Gift shop	11,497	11,011
Insurance	17,030	15,302
Interest and bank charges	3,644	3,964
Marketing and outreach	16,964	7,645
Office and administration	13,861	17,018
Professional fees	13,369	12,609
Repairs		-
Machinery	12,042	10,010
Operations and supplies	22,680	14,223
Utilities	36,822	35,895
Wages and benefits	140,039	119,447
	<u>349,278</u>	<u>280,120</u>
<b>OPERATING LOSS</b>	<u>(120,996)</u>	<u>(74,177)</u>

The accompanying notes are an integral part of these financial statements

# MANITOBA AGRICULTURAL MUSEUM

## REUNION

### SCHEDULE OF OPERATIONS

	Year Ended December 31	
	2019	2018
	\$	\$
<b>REVENUE</b>		
Admissions	141,611	163,500
Campground fees	19,833	19,467
Donations and sponsorships	31,590	38,365
Food and beverage services	65,591	65,876
Fundraising and events	15,102	14,020
Grants <i>(note 8)</i>		
Government of Canada	12,500	-
Province of Manitoba	9,093	8,906
Rental income	22,633	20,265
	<u>317,953</u>	<u>330,399</u>
<b>EXPENDITURE</b>		
Advertising	23,078	16,257
Fundraising and events	121,295	111,813
Food and beverage services	30,313	30,914
Fuel, oil and gas	9,581	9,026
Insurance	1,419	-
Prizes awarded	1,874	2,595
Rental	9,343	9,447
Wages and benefits	10,000	-
	<u>206,903</u>	<u>180,052</u>
<b>OPERATING INCOME</b>	<u>111,050</u>	<u>150,347</u>

The accompanying notes are an integral part of these financial statements

R|M

REID & MILLER

CHARTERED PROFESSIONAL ACCOUNTANTS INC